



## **DISC Accreditation**

**plus Workplace Motivators Accreditation**  
(2 Days - 2 Accreditations)

**Internationally Recognised**  
Accreditation



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# DISC plus Workplace Motivators Accreditation

## Why DTS International?

DTS International is the Australian Master Distributor for the TTI Success Insights Suite of Profiles. TTI is the world leader in researched and validated assessment tools. They are based in more than 70 countries and they are the only company in the world to have produced the DISC Reference Manual.

We have more than 30 years experience with DISC and have accredited thousands of professionals - you can rest assured you are in good hands.

## What is DISC?

DISC is the universal language of observable human behaviour. Research has proven that people, in terms of 'how they act,' universally have similar characteristics. The DISC model is a simple way for people to understand their own behaviour, identify other people's style, and adapt their communication for improved relationships and effectiveness.

By attending our DISC Accreditation you will also earn accreditation in the Workplace Motivators (WPMOT) values assessment at no additional charge!

## What is Workplace Motivators?

The theory behind the Workplace Motivators instrument was developed by Eduard Spranger. In his work, Spranger observed that people could view the world and their interactions within it through six different "value lenses." Based on which of these "lenses" is strongest, we can determine a person's core motivators or drivers.

## Who Should Attend?

This workshop's principles translate to all aspects of business and personal life. This program can assist novices to seasoned professionals.

- ✔ HR Professionals
- ✔ L&D Professionals
- ✔ Managers
- ✔ Facilitators
- ✔ OD Professionals
- ✔ Consultants
- ✔ Coaches



## Learning Outcomes

- ✔ Understanding the DISC and Workplace Motivators models
- ✔ The history: how the models came to be
- ✔ The 4 DISC factors and the 6 Motivators: highs and lows
- ✔ Validity of the tools
- ✔ Interpreting your graph and others' graphs
- ✔ Explore games, activities and resources for training / coaching
- ✔ Integrating DISC and WPMOT into your programs
- ✔ Practical business applications e.g. leadership, sales, team building, communication



## What You Get

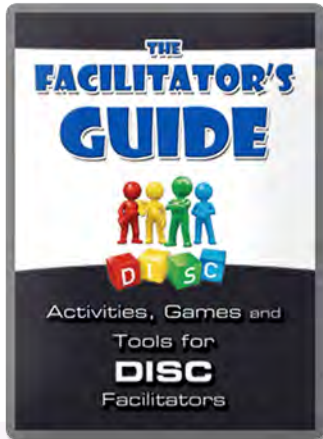
- ✔ **The DISC Facilitator's Guide** (for designing your own programs)
- ✔ **The DISC Resources Kit** (over 250 full colour PDF workbook pages)
- ✔ The Universal Language DISC Reference Manual
- ✔ **The WPMOT Facilitator's Guide** (for designing your own programs)
- ✔ **The WPMOT Resources Kit** (over 220 full colour PDF workbook pages)
- ✔ 200 PowerPoints slides and comprehensive resources CD
- ✔ Personalised 45 page DISC Motivators Combo profile
- ✔ **A FREE separate session to help design your DISC/WPMOT training sessions - plus ongoing support anytime**

# DISC plus Workplace Motivators Accreditation

## DISC Accreditation and Resources

DISC is one of the world's most popular development tools. Our accreditation program is designed to give you a solid understanding of the DISC theory and tools as well as its practical applications.

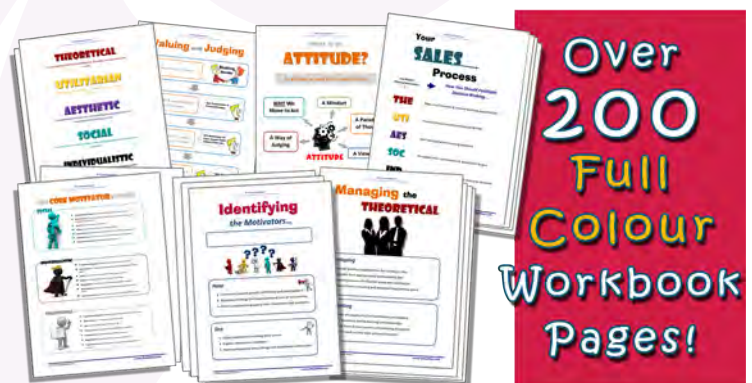
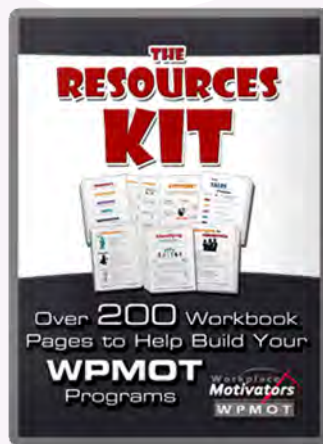
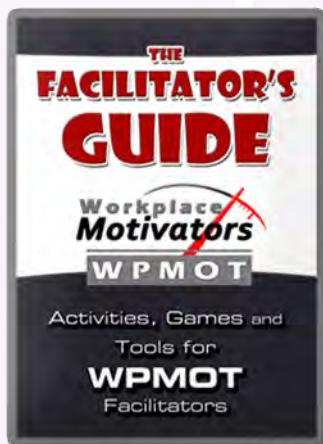
As a part of your internationally recognised accreditation, you will receive more than 250 DISC based workbook pages and a full Facilitator's Guide to help you customise and deliver your own DISC initiatives. All of these resources are included in the price of your accreditation.



## Workplace Motivators Accreditation and Resources

Workplace Motivators (WPMOT) is a researched and validated model for understanding people's personal motivators. As a part of our DISC Accreditation program you will also earn your accreditation in Workplace Motivators. With this second accreditation, you can truly extend the DISC model beyond an understanding of behaviour and into the world of values and motivation.

Along with this second accreditation, at not extra charge you will also receive the Workplace Motivators Resources Kit. This includes an additional 220 motivators focused workbook pages and complete Facilitator's Guide.





# DISC plus Workplace Motivators Accreditation

## Access Multiple Assessments

By attending the DISC plus Workplace Motivators Accreditation you will be able to access 3 different assessment tools. The three tools include:

- ✓ **DISC** - The world's most popular behavioural tool.
- ✓ **Workplace Motivators** - Providing an insight into personal values/motivation.
- ✓ **Behaviour Motivators Combo** - Combining the best of both worlds to explore HOW people behave as well as WHY they move into action.

With this accreditation, and our patented Internet Delivery System, you will be able to administer and interpret these tools when selecting, developing and managing people.



## We'll Help Construct Your DISC Program!



To ensure you have the confidence you need to apply the DISC and Workplace Motivators assessments, we always include a private follow-up session to help design your first training, interpret your first profiles and clarify any questions. Again, this is all included in the price of accreditation!

## Investment

**Course Title:** DISC Accreditation plus Workplace Motivators Accreditation

**Duration:** 2 days (9:00am - 4:30pm)

**Dates & More Info:** [www.dtssydney.com/accreditation\\_training/disc\\_accreditation](http://www.dtssydney.com/accreditation_training/disc_accreditation)

**Total Investment:** (with all materials included)

\$2650 + GST

(Contact us to find out if you qualify for the Early Bird Special)

**Already DISC Accredited?** Call us to find out how to upgrade at a special price!



**5-in-1 Multi  
Accreditation  
Special Offer**

Get your DISC, EQ *and* Workplace  
Motivators Accreditations to  
access 5 tools.

**Save \$1300**