

TRIMETRIX

TriMetrix Certification - Level 1

***Internationally Recognised
Accreditation***



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Why DTS International?

DTS International is the Australian Master Distributor for the TTI Success Insights Suite of profiles. TTI is the world leader in researched and validated assessment tools. They are based in more than 70 countries and they are committed to ongoing research and development of the world's most user-friendly assessment tools.

We have more than 30 years experience with DISC and other assessment tools. We have accredited thousands of professionals - you can rest assured you are in good hands.

What is Level 1 Certification?

The TriMetrix System is a complete set of tools for optimising organisational and personal performance. We have developed three distinct levels of certification to ensure TriMetrix Professionals have the necessary support, knowledge and resources to be effective with their clients or colleagues.

TriMetrix Certification - Level 1

The Level 1 Certification is designed to equip participants with the foundational knowledge and skills to use TriMetrix one-on-one in a coaching and mentoring capacity.

TriMetrix Certification - Level 2

The Level 2 Certification is designed to equip participants with an understanding of the patented TriMetrix Position Benchmarking process. This process allows TriMetrix Professionals to create robust job benchmarks.

TriMetrix Certification - Level 3

The Level 3 Certification is designed to equip participants with the skills and resources to facilitate group sessions using the TriMetrix.

Who Should Attend?

This workshop's principles translate to all aspects of business and personal life. This program can assist novices to seasoned professionals.

- ✔ HR Professionals
- ✔ L&D Professionals
- ✔ Managers
- ✔ Facilitators
- ✔ OD Professionals
- ✔ Consultants
- ✔ Coaches



Learning Outcomes

- ✔ Understanding the DISC, WPMOT and PTSI models
- ✔ The history: how the models came to be
- ✔ The 4 DISC behaviours, the 6 Motivators, and 67 PTSI factors
- ✔ Validity and application of the tools
- ✔ Interpreting and providing feedback on the report
- ✔ Structured debriefing processes for coaching and mentoring
- ✔ Integrating DISC, WPMOT and PTSI into your solutions
- ✔ Practical business applications e.g. leadership, sales, team building, communication



What You Get

- ✔ **The TriMetrix Reference Manual** (Not available anywhere else)
- ✔ The Complete PTSI Reference Manual
- ✔ The Universal Language DISC Reference Manual
- ✔ The Complete Workplace Motivators Manual
- ✔ More than 16 facilitated, practical and focused online sessions
- ✔ Now Discover Your Strengths - by Marcus Buckingham & The Speed of Trust - by Stephen M R Covey
- ✔ Your Personalised TriMetrix Profile and 3 additional TriMetrix Profiles for practicing your skills
- ✔ **Admission to the TriMetrix Community of Best Practice and Excellence**

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The TriMetrix System

The TriMetrix System is the most comprehensive system for selecting, developing and managing people in the world. As the flagship product in the TTI Success Insights suite of tools, this robust assessment is the go-to tool for some of the world's top OD professionals. Building on their 25 plus years of research and development in the field of human excellence, TTI have brought together the work of Robert Hartman (Hartman Value Profile), Eduard Spranger (Workplace Motivators) and William Marston (DISC), among others, to create this powerful assessment. The three parts of the TriMetrix are:



DISC

The DISC report gives you not only an understanding of how you are perceived by others, but it also gives you a language (or set of terms) to discuss your behaviour, communication, style of working and reactions. It is the ultimate 'mirror on the wall' that explains what everyone else can see: your behaviour.



Workplace Motivators

By using the Workplace Motivators (WPMOT) assessment, people can tap into a deeper realisation of who they are. They will gain powerful insight into why they move into action and what really motivates them to achieve.



Personal Talent Skills Inventory

Everyone's brain has a unique thought process (or model) through which we filter and assess our views of the world. These patterns of thought determine the personal talents we bring to any situation or role. Therefore, understanding these patterns enables us to understand our potential.

Applications and Uses

The TriMetrix System provides a platform based on a set of robust assessments to help people develop their own self-awareness and take their skills to a new level. The TriMetrix is commonly used in selection as another piece of information to make more informed hiring decisions.

The TriMetrix is also used heavily in developing leaders, salespeople and other professionals to become more aware of their own personal skills and tendencies, as well as those around them.



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Level 1 Certification Process

The TriMetrix Certification Program is a highly interactive series of workshops that focuses on participants being involved in active learning throughout the program. Because of the sophistication of the tools and time challenges faced by participants, we have developed this program to include a number of learning modes:

1. Self Study

Each participant will receive a number of manuals and subject texts to assist in the learning process. These materials include technical manuals, a comprehensive TriMetrix facilitator's manual, along with relevant texts from best-selling authors like Stephen M. R. Covey and Marcus Buckingham.

2. Facilitated Workshops

These are facilitated discussions around the topics covered in the materials each week. These sessions will be held on the same day and time each week for around 20 weeks. Each session will take about 2.5 - 3 hours and require the full attention of the participant (i.e. they will be unavailable for calls, visitors and meetings for this time). The only session that does not follow this format is the initial "Kick Off" workshop. This is a face-to-face session held in the major city most convenient for the majority of participants.

3. Accountability Exercises & Regular Debriefing

A fundamental part of the process is for participants to be "kept honest" and encouraged by local managers and peers. To assist in achieving this, we ask participants to complete a weekly Focus & Feedback report (a simple one pager) and return it to the facilitator for distribution to peers, line managers and other stakeholders.

With this industry best practice approach to coaching and mentoring, the program minimises disruption to a standard working week and also maximises the learning retention and impact of the material in the program. With regular discussion and practice we can ensure the information is retained and you will reach new heights.

Investment

Course Title: TriMetrix Certification - Level 1

Duration: 20 Weeks (Weekly, 3-Hour Online Facilitated Sessions)

Dates: The TriMetrix Certification is run twice a year (one in the first half and one in the second half)

More Info: www.dtssydney.com/accreditation_training/trimetrix_certification

Total Investment: (with all materials included)

\$9950 + GST

